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Despite a careful process to prepare and review the forward-looking statements, there can be no assurance that the underlying opinions, estimates, and assumptions will prove to be correct. The purpose of the forward-looking statements is to provide the reader with a description of management's expectations regarding our anticipated future performance and may not be appropriate for other purposes. Furthermore, unless otherwise stated, the forward-looking statements contained in this report are made as of the date of this report and we do not undertake any obligation to update publicly or to revise any of the included forward-looking statements, whether as a result of new information, future events or otherwise unless required by applicable legislation or regulation. The forward-looking statements contained in this document are expressly qualified by this cautionary statement.

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Use of Non-GAAP Measures: This document refers to EBITDA because certain investors may use this information to assess our performance and also determine our ability to generate cash flow. This data is furnished to provide additional information and are non-GAAP measures and do not have any standardized meaning prescribed by GAAP. They should not be considered in isolation as a substitute for measures of performance prepared in accordance with GAAP and is not necessarily indicative of operating costs presented under GAAP.



# **Investment Highlights**

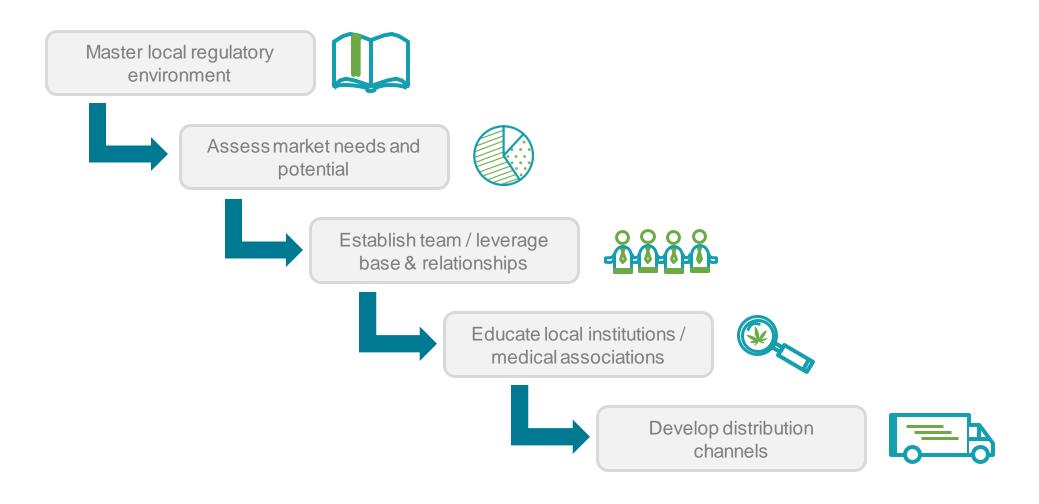


- Fully-licenced/vertically integrated medical cannabis company with core operations in Colombia
  - Positioned to be first-to-market in most advanced regulatory jurisdiction in Latin America
  - Installed capacity of 8,000 kg/year with 7,500 square meters of cultivated area (Phase I)
  - Large domestic market of 50 million people
- Expanding to meet the medical needs of over 620 million people in LatAm
  - 68 million potential patients identified
- Strategically focused on doctor engagement to gain patient access and develop brand loyalty
  - First clinic to open Q4 2018
- Anticipated revenue generation Q4 2018

First medical cannabis company with core operations in Colombia to be listed on the TSXv

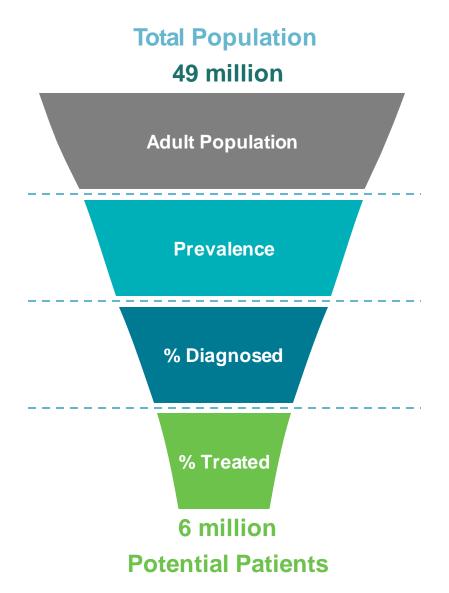
# **Defined Market Entry Strategy**

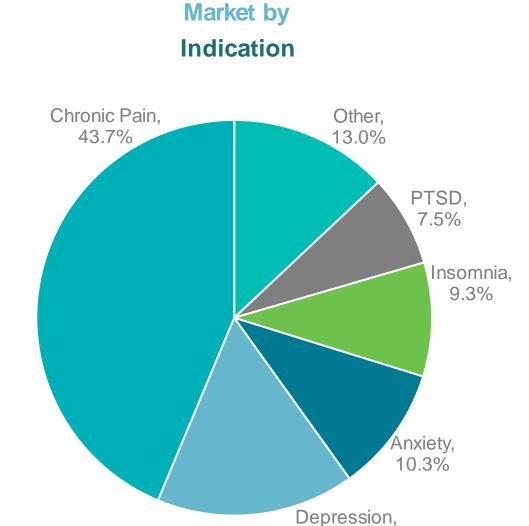




### Colombia: An Ideal Initial Market







16.2%

### **Initial Licenses**



# Positioned to produce both high and low THC extracts for domestic and international distribution.

| License                            | Status  | Application   | Entity Responsible  |
|------------------------------------|---------|---|---------------------|
| Low THC cultivation and production | Granted | <ul> <li>Less than 1.0% THC.</li> <li>Production of low THC extracts.</li> <li>Domestic and international distribution.</li> </ul>                              | Ministry of Justice |
| High THC cultivation               | Granted | <ul> <li>More than 1.0% THC.</li> <li>Corresponds with production license.</li> </ul>   | Ministry of Justice |
| High THC production                | Granted | <ul> <li>Production of high THC extracts.</li> <li>Authorizes use of high THC cultivation license.</li> <li>Domestic and international distribution.</li> </ul> | Ministry of Health  |

## **Doctor Engagement**



### What will drive doctor prescriptions?

Increased public education through LatAm publications.

Need for consistent and safe products in new regulatory environment

### Khiron's leadership

#### **Medical Associations**

Develop strong commercial relationships and provide current medical information about the benefits and applications of medical cannabis. Medical studies underway.

### **Key Opinion Leaders**

KOL identified and engaged across LatAm so we can deliver the message of safety, consistency and compliance.

#### **E-Learning Platform**

Provide online modules, information and training accessible by a wide cross section of doctors.

#### **Medical Conferences**

Sponsoring medical and scientific driven conferences across the markets we operate.

#### Who best to deliver the information?



#### **Andrés Galofre**

Launched Advil in Colombia (grew to 28% market share).



Dr. Pablo Vega

Chief validation consultant for Sativex in Colombia.



**Danial Schecter** 

Physician and founder of cannabis clinics with over 25,000 patients.



**Daniel Petrov** 

Co-founder of Aurora Cannabis and built clinic distribution model.



**Adam Potts** 

Former Sales Executive and Sales Trainer for Tilray.

# Khiron's Medical Conferences: Doctor Outreach Program







- Co-sponsored by Colombian Neurological Association, one of the country's top doctor associations with over 900 KOL members
- Recognized experts from Israel, Canada and Colombia

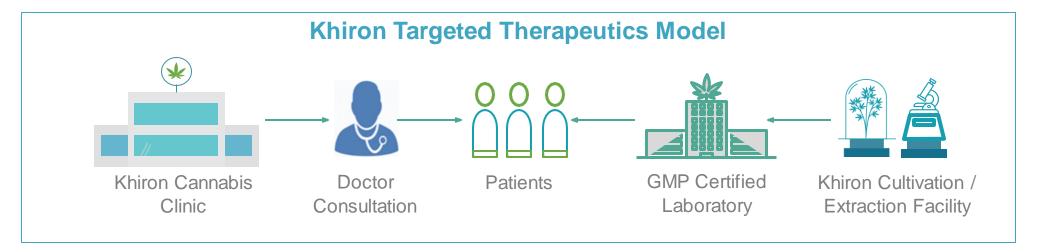


### XXVII International Congress on Pain Medellín, Colombia, May 2018 + 600 physicians registered

 Khiron exclusive sponsor of medical cannabis panel of the ACED (Colombia's Pain Association) with over 1,200 KOL members

# **Q4 2018 Market Entrance: Targeted Therapeutics**







### Why

- Build patient / doctor database to be used for future product pipeline development
- Generates strong brand awareness and patient loyalty

#### How

- 1st 230 m2 clinic site located in Bogota (9 million population), currently under construction. CAPEX = \$84 / sq. ft.
- Three physicians with capacity to treat upwards of 1,600 patients / month
- Planning to roll out model to three major cities in 2019

## **World Class Genetics and Operating Procedures**







#### Israeli MOU

- Portfolio of 11 medical grade strains with genetic history and suitability
- Full spectrum of CBD and THC genetics
- 10 years of observational clinical data across various indications
- Access to leading medical cannabis scientific research network and key opinion leader references
- Good agricultural practices developed and adjusted to specific agricultural conditions

#### **Best-in-class Cannabis Consultants**

- Designing best-in-class SOPs across the value chain by working backwards from the target outcome of safe and quality products
  - Site design
  - Growing practices
  - Appropriate extraction and formulation process
  - GMP level lab testing (ISO 17025 standards)
  - Informational packaging
  - Physical security and logistics
  - ERP system for tracking plant to patient information

## **Production Facility**



### Cultivation and extraction facility located near Ibagué, Colombia



- Established agricultural region three hours drive from Bogota
- Secure area (close proximity to military base and two police stations)
- Access to electricity and free water, and attractive lease rate of \$10,000 per year / hectare
- Phase I greenhouse of 80,000 sq. ft., with a capacity of 8.4 tonnes of dry flower = 50,000 patients / year
- COGS: \$0.35 / gram flower equivalent

Initial 485,000 sq. ft with upwards of 2.1 million sq. ft available for expansion

### **Production Facility** (continued)



# Developing GAA compliant hydroponic cultivation facility GMP & ISO 17025 compliant extraction labs to ensure quality and consistency

Mother plant room
Fully automated for temperature
and humidity control



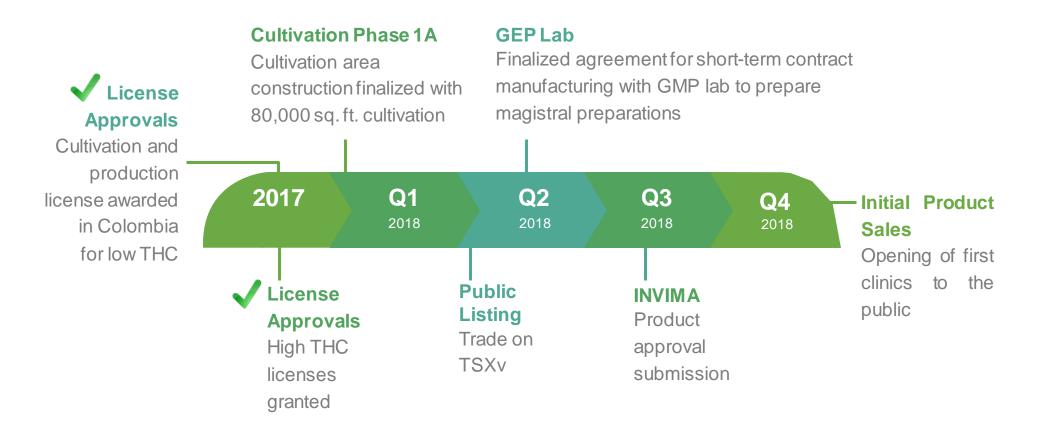
#### Phase III



### **Timeline**

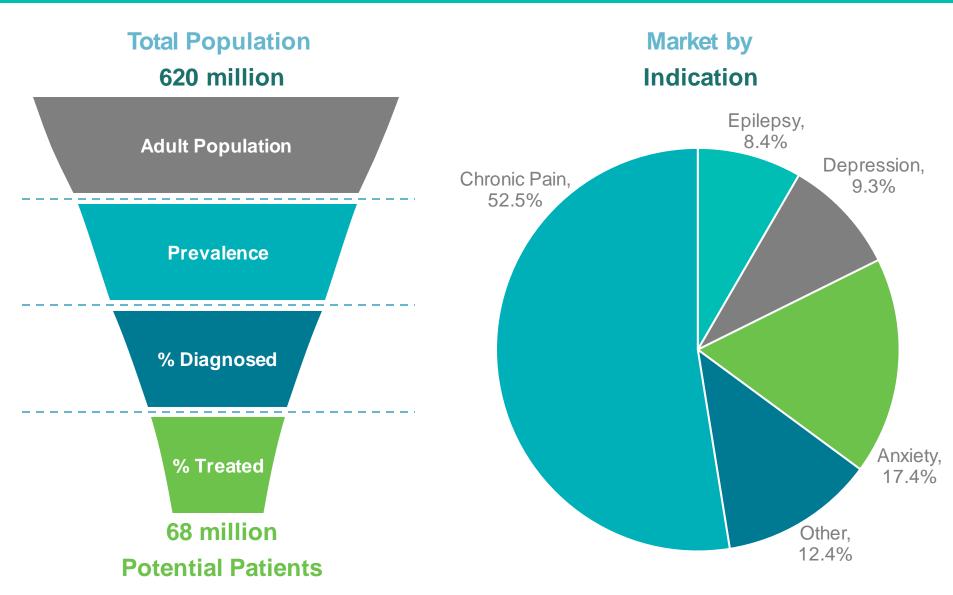


# Khiron is focused on the following material corporate objectives in the next year and building on the team's accomplishments to date



## **Positioned for Latin American Expansion**





# **Emerging Policy Opportunities**





License held



**Evaluating** 

#### Colombia

- April 2017: Decree passed by government legalizing medical cannabis.
- World Health Organization level 4 reference agency (expedited product approvals in other countries).

#### Mexico

- December 2016: Mexican Senate voted to legalize medical cannabis.
- Ministry of Health implementing regulations, including the production of pharmaceutical products.
- Products <1% of THC currently permitted for domestic production and importation.

#### Perú

- September 2017: Defense Commission approves draft law authorizing the importation, cultivation, production of cannabis oil for patients with chronic diseases.
- Cultivation of up to 6 plants per household authorized.
   Importation based on medical need.

#### **Brazil**

- May 2015: Congress approved importation of CBD products based on medical need.
  - January 2017: ANVISA approved Mevatyl (Sativex).

#### Chile

- April 2015: Health Commission of the Chamber of Deputies legalizes for personal and medicinal purposes.
- Cultivation of up to 6 plants per household.
   Importation based on medical need.

### Argentina

- March 2017: Senate approved the law allowing the medicinal use of cannabis
  - National Program of the Ministry of Health was created, providing free Access to hemp oil and other derivatives

# **Capitalization**



# Officers and board own 31.0% of the company post qualifying transaction and financing. Trading on TSXv in May of 2018 (Symbol: KHRN)

| Pro Forma Capitalization          |      |        |  |  |
|-----------------------------------|------|--------|--|--|
| Total PF Shares Outstanding       | #    | %      |  |  |
| Current Khiron Shares             | 34.9 | 74.6%  |  |  |
| Adent Shares (Shell)              | 0.7  | 1.5%   |  |  |
| Sub Receipts Shares from Offering | 11.2 | 23.9%  |  |  |
| Total PF Shares O/S               | 46.8 | 100.0% |  |  |
| Total PF Dilutives Outstanding    | #    | Strike |  |  |
| Khiron Warrants – Tranche 1       | 0.3  | \$0.70 |  |  |
| Khiron Warrants – Tranche 2       | 0.8  | \$1.00 |  |  |
| Khiron Warrants – Tranche 3       | 3.3  | \$1.05 |  |  |
| Khiron Warrants – Tranche 4       | 0.9  | \$1.20 |  |  |
| Khiron Options                    | 3.0  | \$1.00 |  |  |
| Sub Receipt Warrants              | 11.2 | \$1.20 |  |  |
| Total / Weighted Average          | 19.5 | \$1.12 |  |  |
| Total PF Cash                     | \$   |        |  |  |
| Total Khiron Cash                 | 0.5  |        |  |  |
| Total Adent Cash                  | 0.1  |        |  |  |
| Net Subscription Receipt Proceeds | 10.1 |        |  |  |
| Total PF Cash                     | 10.7 |        |  |  |



# **Appendix: Board and Advisors**

# **Management Team**





#### Alvaro Torres - CEO & Director

- 15 years of experience in Colombian infrastructure projects and project finance, management leadership and strategy, engineering, and mergers and acquisitions.
   Grew SNC-Lavalin, Colombia from inception to ~2,000 person corporation.
- BEng, MEng, Rensselaer Polytechnic Institute & MBA, Georgetown University.



#### Juan Diego Alvarez - VP, Regulation

- 10 years of legal experience. Authority in Colombian medical cannabis regulation. Appointed by Minister of Health to create and draft regulations for legalization of medical cannabis.
- LLM, Columbia University, JD, Tulane University & LLB, Universidad de Los Andes. PhD law candidate.



#### Dr. Paulo Vega - VP, Medical

- 25 years experience as a neurologist. Specific experience in validation studies approval process at INVIMA.
- MD, University of Rosario & MBA, Deusto Business School.



#### Matthew Murphy – VP, Compliance

- 25 years with the U.S. DEA. Served in variety of positions, including Chief of Pharmaceutical Investigations, prior to founding the Pharma Compliance Group.
- Criminal Justice, Northeastern University & Masters (Education), University of Virginia.



#### Andrés Galofre – VP, Commercial

- 15 years leadership experience in pharmaceutical marketing, brand management, and distribution of ethical drugs and consumer products in Latin America. Led Advil launch in Colombia that reached 28% of domestic market share from inception.
- MBA, La Trobe University & BBA, CESA.



#### **Darren Collins** – Chief Financial Officer

- 12 years of experience in finance and capital markets with investment firms and public issuers. Former CFO of global e-commerce company and one of largest cannabis market revenue producers.
- BComm in finance, Dalhousie University.



#### Carlos Orbegozo – VP, Operations

- 18 years of pharmaceutical experience in Latin America.
   Kaizen process expert with a 17-year career at Merck, as Director for Mexico, Central America and the Caribbean.
- Expert in leading operations, sales & marketing, quality & controls, and Good Manufacturing Practices, ISO 9001, ISO 14001, and ISO 17025.



#### Dr. Ana María Borda – Scientific Manager

- 15 years of agricultural experience in Colombia. In-depth knowledge of regional growing conditions.
- PhD in horticultural science, University of Florida, MSc in agricultural studies, University of Queensland, BSc in biology, Los Andes University.

### **Board of Directors**





#### Sidney Himmel – Chairman

- 30 years of corporate experience in the capital markets.
   Expert in project development, board governance, and finance.
- Executive and director of public companies, and senior corporate finance, institutional sales and research experience with notable investment banks including Merrill Lynch Canada Inc., TD Securities.
- BSc (Chemistry), University of Toronto & BA (Finance), University of Toronto. Received the Chartered Accountant designation in 1981.



#### **Mark Monaghan**

- 25 years investment banking and merchant banking experience as advisor, founder and board member.
- Previously partner/senior executive of UK and Canadian investment and advisory firms. Currently Managing Partner of Panama based Dalvay Capital Corp, an investment and advisory firm focused on LATAM growth opportunities. Integral in completing billion-plus worth of capital raises and M&A transactions as principal, board member or advisor.
- BA (Economics), Queen's University & BComm, University of Windsor.



#### **Peter Simeon**

- 15 years of experience in corporate commercial and securities law.
- Partner in Gowling WLG (Canada) LLP's Toronto office.
   Focuses his practice on corporate finance, mergers and acquisitions, and structured products.
- Works closely with issuers, underwriters, and other corporate clients. Extensive experience working with cannabis focused issuers.
- BA (Political Studies), Queen's University & LLB, Osgoode Hall.



#### **Alvaro Yañez**

- 15 years of commercial and legal experience in Colombia and internationally.
- Currently Legal Manager of Pacific Exploration and Production, a Canadian oil company, considered one of the most important independent oil companies in Latin America. Formerly with legal firms including Yáñez& Asociados and in Arrieta, Mantilla & Asociados.
- Universidad del Rosario, LLM in corporate law, Instituto de Empresa.

### **Advisors**





#### **Dr. Danial Schecter**

- Recognized medical expert in the field of prescription cannabinoids and medical marijuana.
- Founder of Cannabinoid Medical Clinic as the first referral only clinic in Ontario, Canada.



#### **Nubia Martínez**

25 years of experience in international business development and sponsorship. Formerly President of Procolombia, Colombia's import-export agency.



#### **Daniel Petrov**

- Currently CEO of Aura Health Studio and former EVP/founder of Aurora Cannabis, one of the largest licensed producers of medical cannabis in Canada.
- BSc (Computer Science), University of Alberta.



#### Mauricio López Obregón

- 30 years of experience in a number of businesses in Colombia. Owner of large agricultural companies.
- Member of the Advisory Committee of the David Rockefeller Center for Latin American Studies at Harvard. Member of Laspau's Executive Committee.



#### **Adam Potts**

- 15 years of experience in pharmaceutical sales, including the last 4 years spent devising market development and sales strategies for medical cannabis.
- BSc, Queen's University.

